From: darren@recoconstruction.com <darren@recoconstruction.com>
Sent: July 10, 2025 10:51 AM
To: Public Works <publicworks@rycroft.ca>
Cc: Grant Wald <grant@recoconstruction.com>
Subject: Rycroft Asphalt Repairs

Hello Tom.

For the asphalt repair work requested, without looking at it, it would likely be in the price range discussed over the phone. Likely under $35k if we were on site like the other contractor was this spring.

We are hesitant to spend the time travelling to Rycroft, measuring the sites and providing recommendations and a formal quote based on past experience with Rycroft council awarding a formal tender to a bidder with a higher price than ours with no valid reason given. Especially when we committed to getting the job done that year and the other contractor not completing until the following season and then being awarded subsequent phases.

As a smaller entirely locally owned business competing against multi provincial and multi national corporations, we have fairly strong commitments on our time dealing with regular clients, providing estimates, coordinating jobs, etc. We can't really afford to commit time if we suspect that our effort is just being used as a check number. Maybe some things have changed since the previous tender, however, with the same personnel in place we don't trust that Reco would be treated any differently than last time. If you can't find anyone to do the work we could have a look at it, but would need some kind of assurance that we would be awarded the work if low.

Regards:

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